### ITA MD GS 3rd DIR Basili, Enrico OR-9

From: Gaudiano Italian Delegation < M.Gaudiano@HQ.NATO.INT>

Sent: Wednesday, November 15, 2023 17:27

To: ITA MD GS 3RD DIRECTORATE

Cc: De Luca Italian Delegation; Artini Italian Delegation

Subject: 1661 MIMIT - Documentazione di gara - Notification of Intent to Invite Bids for

PROVISION OF "LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL

INFORMATION SERVICE (GIS) INCR. 3"

Attachments: NCIARECCEN-1760597978-26980.pdf

Follow Up Flag: Flag Status: Follow up Flagged

Classification: NATO UNCLASSIFIED

Si trasmettono le allegate documentazioni di gara con preghiera di consegna al Ministero delle Imprese e del Made in Italy.

Cordiali saluti,

Massimo Gaudiano

Consigliere di Legazione

Rappresentanza permanente d'Italia presso il Consiglio atlantico in Bruxelles

From: Mailbox Italian Delegation <IT.DEL.Mailbox@hq.nato.int>

Sent: 14 November 2023 9:49

To: Gaudiano Italian Delegation < M.Gaudiano@HQ.NATO.INT>; De Luca Italian Delegation

<F.DeLuca@HQ.NATO.INT>; Beneton Italian Delegation <A.Beneton@HQ.NATO.INT>; Schiavone

Italian Delegation <L.Schiavone@HQ.NATO.INT>; Carella Italian Delegation

<M.Carella@HQ.NATO.INT>; Veletta Italian Delegation <D.Veletta@HQ.NATO.INT>; Salvatori Italian

Delegation < P.Salvatori@HO.NATO.INT>

Subject: FW: Notification of Intent to Invite Bids for PROVISION OF "LARGE FORMAT PRINTERS

FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3"

Classification: NATO UNCLASSIFIED

From: NCIA Registry < NCIAR egistry @ncia.nato.int >

**Sent:** 14 November 2023 9:44

**To:** Delegation Mailboxes < <u>DelegationMailboxes@HQ.NATO.INT</u>>

Subject: Notification of Intent to Invite Bids for PROVISION OF "LARGE FORMAT PRINTERS FOR

NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3"

This message classified as Classification: NATO UNCLASSIFIED

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MINISTERO DELLE IMPRESE E DEL MADE IN ITALY
G A B I N E T T O
SEGRETERIA PRINCIPALE NATO UE/S
2 0 NOV. 2023

Prot 224/4/24/6

### Good morning,

Please find attached a document from the NCI Agency for your attention / distribution.

### Regards,



### **Timo Henze**

Registry
NCI Agency Enterprise Services

T: 0032 2 707 8771

E: Timo.Henze@ncia.nato.int

NATO Communications and Information Agency NATO HQ Boulevard Leopold III B-1110 Brussels, Belgium www.ncia.nato.int

Reduce the emails - Thanks for your attention. Please don't feel the need to respond simply to acknowledge receipt or to say thank you.



### Notification of Intent to Invite Bids

Method: Basic Ordering Agreement Plus (BOA+)

## PROVISION OF "LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3"

### NCI Agency Reference #: IFB-CO-423204-CG3M

Estimated Amount:	EUR 484,000 (base value without options)
NOI Closing Date:	4 December 2023
Solicitation Release Date:	Anticipated on 1 December 2023
Solicitation Closing Date:	Anticipated on 15 December 2023
Contract Award Date:	Anticipated on 15 February 2024
Competition Type:	BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the Provision of LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3 in the context of the Core GIS Increment 3 upgrade.

### **NCI Agency Point of Contact**

Emira Kapetanovic - Principal Contracting Assistant

Email: IFB423204@ncia.nato.int

### Annexes:

A. Summary of Requirements

B. Distribution List

C. List of Prospective Bidders



To : Distribution List

Subject Notification of Intent to Invite Bids for PROVISION OF "LARGE FORMAT

PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE

(GIS) INCR. 3"

References

A. AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding

**B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements

 In accordance with References A through B, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of intent (NOI) to issue an Invitation for Bid (IFB) for PROVISION OF "LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3", hereafter referred to as the "Project".

- **2.** A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the IFB.
- 3. The reference for this Project is IFB-CO-423204-CG3M, and all correspondence concerning this NOI and subsequent IFB should reference this number.
- 4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 459,000 (base value without options).
- 5. The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
- 6. It is planned to award a single contract for the entire scope of work. No partial bidding will be accepted. The envisaged contract vehicle is Firm Fixed Price (FFP) with award to one Contractor.
- 7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
- 8. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an IFB for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 4 December 2023, which is 21 calendar days after the date of this letter.
  - a. The DoE should include the following information for each of the nominated companies:

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- Company name
- Company address
- Point of Contact (PoC)
- PoC email address
- PoC telephone number
- **b.** This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to IFB423204CG3M@ncia.nato.int.
- 9. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the IFB has not been issued. The NCI Agency may even accept, at its discretion, nominations after the IFB has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
- Requests for participation in this competition received directly from individual companies will not be considered.
- 11. Bidders will be required to declare a bid validity of six (6) months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than six (6) months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
- 12. National authorities are advised that the IFB package is anticipated to be NATO UNCLASSIFIED.
- 13. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
- **14.** Your assistance in this procurement is greatly appreciated.

### For the Chief of Acquisition:

[Original Signed By]

Emira Kapetanovic
Principal Contracting Assistant



# Annex A – Summary of Requirements IFB-CO-423204-CG3M

# PROCUREMENT OF LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3

#### 1. Introduction

NATO Core Geographical Information Service (GIS) is the central Geospatial Information System within NATO. It provides NATO customers with a portfolio of services, geospatial data, and geospatial products. NATO Core GIS supports the complete geospatial information lifecycle to ensure that all phases of military operations are conducted on the same spatial reference. It addresses two main user communities: Specialised Geospatial Sections and the broad community of Functional Service (FS) users. NATO Core GIS is fully Commercial-Off-The-Shelf (COTS) based, mainly using the ArcGIS product suite from Esri.

### 2. Scope

The project will procure large format printers (plotters) for several NATO locations in support of the NATO Core GIS. The scope of the prospective contract will include

- a. Delivery of approx. five (5) A0 multifunctional Plotter/Scanner (Tempest C)
- b. Delivery of approx. five (5) A1 Plotter (Tempest C)
- c. Delivery of approx. one (1) A0 multifunctional Plotter/Scanner (Tempest B)
- d. Delivery of approx. one (1) A1 Plotter (Tempest B)
- e. Delivery of approx. 6 (6) A0 multifunctional Plotter/Scanner (Tempest C) boxed in deployable ruggedized Zarges cases.
- f. Delivery of approx. 6 (6) A1 Plotter (Tempest C) boxed in deployable ruggedized Zarges cases.
- g. Provision of three (3) years warranty for all devices

### 3. Tempest

- 3.1 The devices shall be tested, certified and provided with SDIP-27 Level B/C TEMPEST Certificate.
- 3.2 The TEMPEST certificates shall be provided by a NATO-authorised supplier of TEMPEST equipment as found in the NATO Information Assurance Product Catalogue (NIAPC).

### 4. Performance Period

The performance start date will be arranged between the Purchaser and the Contractor. However expected delivery date for the devices is planned for no later than April 2024.



### Annex B - Distribution List

### **NATO Delegations:**

Poland Greece Albania Portugal Belgium Hungary Iceland Romania Bulgaria Slovakia Canada Italy Slovenia Croatia Latvia Czechia Lithuania Spain

Denmark Luxembourg The Republic of Türkiye
Estonia Montenegro The United Kingdom
France Netherlands The United States
Finland North Macedonia

Germany Norway

### Embassies in Brussels (Attn: Commercial Attaché):

Poland Greece Albania Portugal Belgium Hungary Iceland Romania Bulgaria Slovakia Canada Italy Latvia Slovenia Croatia Spain Lithuania Czech Republic

Denmark Luxembourg The Republic of Türkiye Estonia Montenegro The United Kingdom Trance Netherlands The United States
Finland North Macedonia

Germany Norway

NCI Agency - All NATEXs



### Annex C - Initial Bidders List

Supplier	NATO Nation
Comtech Satellite Network Technologies	UNITED STATES
Business Integra Technology Solutions	UNITED STATES
Raytheon Technologies (RTX)	UNITED STATES
Leidos, Inc.	UNITED STATES
EMW, Inc.	UNITED STATES
BINNGRO-Smart Technologies	PORTUGAL
IURIDICO Legal & Financial Translations Sp. z o.o	POLAND
Concanon BV	NETHERLANDS
King ICT dooel Skopje	NORTH MACEDONIA
Span d.d	CROATIA
KING ICT d.o.o	CROATIA
Croatel d.o.o.	CROATIA
INSig2 d.o.o.	CROATIA
Scytalys S.A	GREECE
Netmetrix Solutions S.L	SPAIN
Aware7 GmbH	GERMANY
European Space Imaging GmbH	GERMANY
MDOS Consulting Inc.	CANADA
BLACK BOX NETWORK SERVICES NV	BELGIUM
Magnobel BVBA	BELGIUM
Global Tradecraft Intelligence	SPAIN
OMNI Consulting Solutions	UNITED STATES
Elikosoft Rade DOOEL	NORTH MACEDONIA
Hisdesat Servicios Estrategicos	SPAIN
TELDAT Sp.z.o.o. sp.k	POLAND
INTEC Industrie-Technik GmbH & Co KG	GERMANY
Accelera Solutions, Inc	UNITED STATES
BT Global Services Belgium bvba	BELGIUM
MARCTEL - S.I.T. SRL	ROMANIA
Comp S.A	POLAND
Odasiljaci i veze d.o.o	CROATIA
KRC Espanola S.A	SPAIN
BREVCO SERVICES S.C.S.	BELGIUM
ESRI Portugal	PORTUGAL



Tivix, Inc	UNITED STATES
ICterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş	TÜRKİYE
NTT Data Spain , S.L.U	SPAIN
EURO ONE Szamitastechnikai ZrT	HUNGARY
Kontron Hungary Kft	HUNGARY
Coteco Informatica Internacional	SPAIN
Aliter Technologies a.s	SLOVAKIA
Airbus Defence and Space AS	NORWAY
GLOBECOMM SYSTEMS INC	UNITED STATES
PwC Enterprise Advisory BV	BELGIUM
TechnoLogica EAD	BULGARIA
Total IA Ltd	UNITED KINGDOM
Indra Sistemas Portugal S.A.	PORTUGAL
Link Consulting	PORTUGAL
CGI Deutschland B.V. & Co. KG	GERMANY
Lirex BG Ltd	BULGARIA
OBSS Teknoloji Anonim Sirketi	TÜRKİYE
Boston Government Services	UNITED STATES
GBS Tempest & Service GmbH	GERMANY
Infigo IS d.o.o	CROATIA
UAB Elsis TS	LITHUANIA
Warpcom Services, S.A.	PORTUGAL
Transition Technologies MS S.A	POLAND
Ericsson Nikola Tesla d.d.	CROATIA
MECANICAS BOLEA S.A.	SPAIN
EUROCITY BVBA	BELGIUM
SOLITEE B.V.	NETHERLANDS
VECTOR SYNERGY SP. Z O.O.	POLAND
DATI Group SIA	LATVIA
IMAGEM NL B.V.	NETHERLANDS
UltiSat, Inc.	UNITED STATES
Truedata BV	NETHERLANDS
Netgroup S.p.A.	ITALY
HET IT BV	NETHERLANDS
KRC Avionics Ingeniería y Apoyo, SL	SPAIN
Arrow Shield Dynamics, LLC	UNITED STATES
THALES SIX GTS France S.A.S	FRANCE
Kransz Wald Srl	ROMANIA
init AG fur Digitale Kommunikation	GERMANY



Deloitte Consulting S.L.U.	SPAIN
Spektrum Management Group Ltd	UNITED KINGDOM
Thales Espana Sistemas S.A.U.	SPAIN
BECHTLE GmbH & Co.KG	GERMANY
ISCG Sp. z.o.o	POLAND
Pifinity Inc	UNITED STATES